

March/April 2021

The Bulletin

Volume 75, Number 2 Whole Number 687

- Nominating Committees Announced
- Auction #165 announced
- More on pattern US O096
- Cutler new Catalog information
- W117 preper on cover
- Thanks Jerry

A Message from Our New President

Bob Hodges (LM4064)

I am honored and excited to be the new President of the Perfins Club. I would like to take this opportunity to thank the Executive Board and our outgoing President Steve Endicott for all of the guidance and help that they have given me over the past few months. I'll do my best to follow their example and move the Club forward in these trying times.

I am excited to announce that the Perfin Club Board has approved Paul Mistretta to continue his position as the Perfin Bulletin Editor and Steve Endicott to replace Jerry Hejduk as Immediate Past Full-Term Officer. Congratulations are in order for both.

Moving forward there are several challenges that are on the agenda this year.

- **U.S. Perfin Catalog Updates** – This is an ongoing and a continuous process. Steve Endicott has created a review team of Clark Buchi, Steve Sherman, Paul Mistretta, Joe Chinnici and myself. Significant progress has been made. Distribution of updated information with a minimum burden and/or cost to our members will be a challenge. I'll keep you updated as we move forward.
- **Website Improvements** – Al Layton has accepted the position of Club Webmaster. Minor changes and corrections have been made, however there is a growing need for enhancements to the site. Volunteers and/or suggestions are needed.

- **Bulletin Mailing and Distribution** – As most of you are aware, we are having significant problems with the mailing of our *Bulletin*. We've tried several things with very little success. Most likely our problems will not go away until Covid19 is under control. In the meantime, we are mailing this *Bulletin* first class. Hopefully, this will be a onetime event. We'll continue to look at first class mail options as well as electronic distributions.
- **Facebook Monitoring** - The Perfins Club Facebook group now has 1,400 members. We need to establish a means to monitor this site and provide assistance to users when needed. We need a volunteer to act as a monitor, to forward questions to Board Members, Program Managers or others as required.
- **Revenue Chair** – With the passing of our Revenue Chair Art Mongan, we are looking for a volunteer to fill that position.
- **Virtual Perfin Training** – This is a new adventure for me. Toward the middle of the year, I would like to start a series of Zoom meetings/presentations for the membership. I'm open for topic suggestions and, most important, help.

I am looking forward to a bright future for the Perfins Club!

**The Perfins Bulletin is the Official Journal of
The Perfins Club - Founded 1943
2021 Officers, Directors & Program Managers**

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Vacant - any volunteers?

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Perfins Club membership is open to all persons interested in the collection and study of perforated initials and insignia in postage stamps. Yearly dues are \$15. Dues may be mailed to the Secretary listed above or by PayPal to perfins@charter.net. New members - partial fiscal year dues are waived. Full year dues are due by June 30 of each year. Annual dues include a subscription to *The Perfins Bulletin* mailed standard rate; or 1st Class for an additional postage charge. Applications are available at www.perfins.org or from the Secretary listed above.

Submit *Bulletin* articles, news, or advertisements to:

Paul Mistretta, 4148 Commodore Dr., Atlanta, GA 30341 or email to paulmistretta70@gmail.com

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Visit the Perfins Club web site at <http://www.perfins.org>
Al Layton, Webmaster (al_layton@yahoo.com) -- Susan Kolze, Assistant (skolze@gmail.com)

Auction #165

Closes: May 25, 2021

Guidelines: A minimum bid is specified for each lot. Lots will be sold to the highest bidder at the following advances over the next highest bidder:

- Up to \$5 - a \$0.25 advance;
- \$5.01-\$15 - a \$0.50 advance;
- \$15.01-\$25 - a \$1.00 advance;
- \$25.01-\$50 - a \$2.50 advance;
- \$50.01 + - \$5.00 advance.

No "Buy" bids; "or" bids are ok. In case of tie bids, the earlier postmark or e-mail wins. All single perfins are complete and in good condition, unless otherwise noted.

Bid by Lot #.

I will confirm all email bids via email.

Straight edges are identified but not considered to

be defects. In larger lots, you should expect some faults.

Lots will be sold to the winning bidder at the Minimum Bid or one increment over the 2nd highest bidder.

I have done my best to identify the Scott catalog number of each perfin. All individual perfins are returnable - mixtures are not returnable. I will send an invoice detailing your wins or losses.

Payments to the Perfins Club Treasurer. Once payment is received I will dispatch lots. Winnings totaling more than \$100 will be sent priority mail, otherwise it will be first class mail.

Please put your preferred address (snail- or e-mail) on your bid sheet as this makes it easier for me to notify you after the close of the auction.

Send all bids to: Joe Coulbourne, 1532 Lakeview Pkwy. Locust Grove, VA 22508-5318

Email: josephc427@aol.com

Abbreviations used:

cl* = clipped corner @ (*)
 dup = duplication
 EKU = earliest known use
 ?h ? (count) of missing holes
 hc = heavy cancel
 mp = many different patterns
 nse* = natural straight edge @ (*)
 pm = postmarked:

pf* = unspecified perforation faults
 pp(*) = pulled or trimmed perfs @ (*)
 RA: = return address
 th(s)* = thin(s)*
 tr = tear

Several abbreviations are sometimes modified by a position indicator ("*") as follows: t=top, r=right, b=bottom, l=left
 "-c" when used indicates that the condition noted affects a corner of the stamp

Scott #s are used; pattern #s are from most recent catalogues when available.

United States Perfins				
Lot #	Cat #	Rate	Description	Min Bid
1	B148	C	Sc #632; Pair	\$2.00
2	C82	B	Sc #498; pf +D5	\$4.00
3	F93	B	Sc #332. th, cl, nseb & nsel	\$3.00

United States Perfins				
Lot #	Cat #	Rate	Description	Min Bid
4	F185	C	Sc #698; +D7	\$1.00
5	G9	C	Sc #406; nser	\$1.00
6	H4	C	Sc #424; nset & nser	\$1.00

United States Perfins				
Lot #	Cat #	Rate	Description	Min Bid
7	H189	E	Sc #573; \$5 high value. th, cr	\$0.50
8	K46	C+	Sc #406; pf.	\$1.50
9	L30	C	Sc #375; nseb	\$1.00
10	L106	C	Sc #634; pp	\$0.50
11	M301A	B	Sc #406	\$6.00
12	N146	C	Sc #380	\$1.00
13	P32	C	Sc #427; pf	\$0.50
14	P175	C	Sc #744; 2 complete strikes of pat.	\$1.00
15	P204	C	Sc #341; nser, pp	\$0.50
16	R15	C	Sc #406	\$1.00
17	S19	C	Sc #807	\$1.00
18	S31	C	Sc #634	\$1.00
19	S48	C+	Sc #632	\$3.00
20	S53	B	Sc #463; pp	\$3.00
21	S71	C+	Sc #406	\$3.00
22	S85	C	Sc #499	\$1.00
23	S126	B	Sc #406	\$6.00
24	S173	C	Sc #1213	\$1.00
25	S195-15A	C	Sc #570; block/15; Wichita KS roller pm; ?h	\$7.50
26	S195-66	C	Sc #1266; 2 complete strikes of the pat	\$1.00
27	S239	C	Sc #634	\$1.00
28	S267	C	Sc #503	\$1.00
29	S267	C	Sc #506; nset	\$1.00
30	S347	C	Sc #375	\$1.00

United States Perfins				
Lot #	Cat #	Rate	Description	Min Bid
31	S366	B	Sc #530; "W" touching perf. Sc #375; cl; Part	\$3.00
32	T26	C	2nd strike of the pat	\$0.50
33	T43	C	Sc #506; nset & nsel	\$1.00
34	T43	C	Sc #589	\$1.00
35	T51	C	Sc #405; 14h	\$0.50
36	T55	C	Sc #815	\$1.00
37	T77A	C	Sc #406; nseb	\$1.00
38	T80	C	Sc #406; hc	\$1.00
39	T81	F	Sc #834; \$5 Prexie block/8!	\$10.00
40	T87	C	Sc #375; nset	\$1.00
41	T96	C	Sc #634	\$1.00
42	T97	C	Sc #425	\$1.00
43	T108	C+	Sc #406	\$3.00
44	U24	C	Sc #406; pf	\$0.50
45	U82.9	C	Sc #526	\$4.00
46	W5	C	Sc #526; Tip of W in perf.	\$0.50
47	W20	C	Sc #698; Tip of L in perf.	\$0.50
48	W20	C	Sc #807	\$1.00
49	W72.42	C	Sc #825	\$1.00
50	W125	C	Sc #331; Tiny tr	\$0.50
51	W128	C+	Sc #720; 4h	\$1.50
52	W139	B+	Sc #498; cr; B in perf.	\$6.00
53	W164	B	Sc. 636; 5h	\$3.00
54	W211	C+	Sc #370; Tip of W in perf.	\$1.50

United States Mixtures

The following 10 lots are from one man's lifetime accumulation. He bought them, squirreled them away and never looked at them. You might find anything in here. Unchecked by me. Estimate 25% damage. Hours and hours of fun and sorting. Duplication likely, but these are not identical lots and they contain a wide variety of perfins. No two lots are alike but duplication between lots is to be expected.

Lot #	Count	Description	Min Bid
55	500(125)	mp, dup	\$15.00
56	500(125)	mp, dup	\$15.00

Lot #	Count	Description	Min Bid
57	500(125)	mp, dup	\$15.00
58	500(125)	mp, dup	\$15.00

Lot #	Count	Description	Min Bid
59	500(125)	mp, dup	\$15.00
60	500(125)	mp, dup	\$15.00
61	500(125)	mp, dup	\$15.00

Lot #	Count	Description	Min Bid
62	500(125)	mp, dup	\$15.00
63	500(125)	mp, dup	\$15.00
64	500(125)	mp, dup	\$15.00

Collections, Mixtures, Groupings				
Lot #	Country	Count	Description	Min Bid
65	USA Prexies	113	Collection of 1938 Presidential perfins (Prexies). 113 perfins with 4 \$1 denominations, 3 C+ rated perfins and 27 C rated perfins; nice lot.	\$40.00
66	USA Mix	113(11)	Few better stamps; 96 perfins, 3 Prepers, 14 revenues.	\$7.50
67	USA Revenues	10(2)	Stock Transfer perfin'd revenues & 1 Preper	\$1.00

Non-USA Perfins				
Lot #	Country	Cat #	Description	Min Bid
68	Canada	OCE4	CV \$110; mh	\$22.00
69	Canada	OE17	CV \$34; mnh	\$9.00
70	Canada	OE10	CV \$34; mnh	\$9.00
71	Canada	OE11	CV \$16.50; mnh	\$5.00
72	Canal Zone	C1 ("P")	Sc. #39; th; pf; Scarce.	\$4.00
73	United Nations	US Des.33.5	8 different stamps (Sc. 48, 62, 96, 252, 274, 290, 291, C5)	\$5.00

Non-USA Mixtures				
Lot #	Country	Count	Description	Min Bid
74	China-Sinkiang	13	Official overprints perfined with 4 Chinese characters meaning For Official Business Only. 13 different values (1c, 2c, 3c, 5c, 6c, 8c, 10c blue, 10c green, 13c, 16c, 20c, 30c, 50c)	\$25.00
75	GB Mixture	34(10)	KGVI - QEII perfins. Saw one large defin (2/6-). 2 regionals.	\$5.00
76	Italy Mixture	350	Unchecked by me; dup; Noticed express stamp and some nice commemoratives.	\$20.00
77	Queensland	3	1d & 2d QV issues with full names; "Allen", "Rich", "Finneys"	\$1.00
78	Western Australia	11	11 different patterns; 1d & 2d Swan issues.	\$2.00
79	World Mixture	113(56)	29 countries including some better perfins and uncommon countries.	\$20.00

USA Perfin Covers				
Lot #	Cat #	Rate	Description	Min Bid
80	E61	C	Reply post card from E. Kirstein Sons Company, Wholesale Opticians, Exclusive Manufacturers of Shur-On Goods, Rochester, N.Y.; Rochester, N.Y. 30 JUL 1913; Sc #374; nice watermark of the company building on the message side; EKU	\$15.00

Lot #	Cat #	Rate	Description	Min Bid
81	E122	C	Small advertising cover roughly opened at right; Quincy, ILL. 27 MAY 1911; all over advertising on back and trademark on front; Sc #375; R.A.: Excelsior Stove & Mfg. Co., Quincy, Ill U.S.A.; contains enclosure on fancy company letterhead; EKU	\$20.00
82	F146	D+	Small airmail cover; San Antonio Texas 1, 30 JUL 1940; R.A.: The Fox Co., San Antonio, Texas, Kodak Film Specialists; corner card has a pretty red running fox; 2ea Sc #807; EKU	\$5.00
83	F211	C+	FRONT only; Houston, TEX 26 NOV 1912; R.A.: F. W. Heitmann Company, Hardware, Metals and Mill Supplies, Houston, Texas; company notes on the back of the front (meaning the company made it a front as part of their filing system); Sc #406; LKU	\$10.00
84	G72-29A	E	Small cover; Lynn, Mass. 13 MAR 1909. R. A.: General Electric Co., West Lynn, Mass. Sc #332; receiving postmarks on reverse; EKU	\$10.00
85	G72-36	D	Small cover; Pittsfield, Mass. 24NOV1911; flag cancel; R.A.: General Electric Co., Pittsfield, Mass.; Sc #375; EKU	\$15.00
86	G83	C+	Small window envelope with 2 enclosures; encls have Reflex Lamp advertising and are payment receipts for the gas bills; Minneapolis, Minn. 31 JAN 1913; R.A.: Minneapolis Gas Light Company, Minneapolis, Minn; Sc #406; EKU	\$20.00
87	G119.5	B	Small cover mailed to "Holland"; New York, N.Y., Sta. V, 11 APR 1917; R.A.: The Garvin Machine Co., Manufacturers and Dealers in Machinery and Tools, Spring and Varick Streets, New York; Dordrecht receiving CDS on reverse (5MAY17); censor tape at right; Sc #466; LKU	\$40.00
88	G160	C	Small stamped envelope (#U419) with added 3¢ Sc #302; PM: 15 DEC 1908. Wall Street, Sta N.Y.; R.A.: Goldman, Sachs & Co., 43 Exchange Place, New York, N.Y; sent to Germany with receiver backstamp of Frankfurt 24 DEC 1908; First Year Cover. EKU. Mailed on the S./S. Lusitania (front handstamp) which was wrecked on Bellows Rock off Cape Point, South Africa on 18 April 1911 in fog.	\$40.00
89	G172A	D+	Small cover mailed to Malmoe Sweden (Malmoe receiver of 6 NOV14 on reverse); PM: Hudson Term. STA. N. Y., 19 OCT 1914; Sc #378; R.A.: Guaranty Trust Company of New York, 140 Broadway, New York, N.Y.	\$5.00
90	H18	D	Small cover; PM: New York, N.Y. 1 MAR 1909; R.A.: Hamburg-American Line, Hamburg-American Building, 41-45 Broadway, New York; Sc #319. Wellsville, NY flag receiving cancel on reverse.	\$10.00
91	H26	D+	Small cover; PM: New York, N.Y. 1. 31 DEC 1918; no return address and backflap missing; Sc #530; LKU; user known to be Harper & Brothers of New York.	\$3.00
92	H29/J3	D/B	Small registered pre-stamped cover (U411) with Sc #331, 332 & 335 added; two different perfins on this cover leads me to believe the user was an early stamp dealer; P.M.: Madison Square Branch N.Y. in oval and additional Madison Square Sta. New York, N.Y; "Registered" in red (front & back) 20 OCT 1909; Pattern J3 on Sc #331 (B rate) and pattern H29 on Sc #332 & 335 (D rate); EKU of pat J3. There is a story here...; R.A.: Joseph F. Negreen, 28 East 23d Street, New York, N.Y.	\$30.00
93	H73	E	Small cover with pretty trademark on front; P.M.: Hartford, Conn. 16 FEB 1910; R.A.: Hartford Fire Insurance Co., Hartford, Conn. in black and red; Sc #331; receiver cancel on reverse the next day from Fitzwilliam, NH; very pretty; EKU	\$15.00
94	H73	E	Small cover; P.M.: Hartford Conn. 8 APR 1921; R.A.: Citizens Insurance Company of Missouri, Eastern Department, Hartford, Conn; Sc #528A; no dates of usage for this user in catalog; EKU	\$5.00

Lot #	Cat #	Rate	Description	Min Bid
95	H77	C+	Proof of Mailing Post Card; P.M.: Atlanta, GA. 25 FEB 1916; ID of H. G. Hastings & Company; Sc #424; LKU; neat little card	\$10.00

Non-USA Perfin Covers				
Lot #	Cat #	Rate	Description	Min Bid
96	Canada	T13	TRAV; T13 (appears to me) in Sc #254 (position 1); Montreal P.Q. of 29 June 1946; corner card: Travelers, 700 Main Street, Hartford - 15 - Conn #10 window envelope; clean.	\$3.00
97	Great Britain	C0020.01	C/..; 5 covers with various pms and dates; 4 covers have elliptical security cuts and are very modern Machin stamps. 1 cover with decimal commemorative; all covers addressed to Chris Carr (the user and ID)	\$7.50
98	Great Britain	G1540.01M	GE/C; long envelope sent to Germany; P.M.: London W.1. /B 11 May 1964; R.A.: General Electric Company Limited, 1 Stanhope Gate, London, W.1.; likely Sc #362; missing flap	\$3.00
99	Great Britain	P0230.01a	PANTIN; European size cover; P.M.: 4 DEC 1928; London E.C.; Sc #191; sent to the USA; note that this is a proving cover as the ID is assumed in the catalogue; ID on reverse of W & C. Pantin, London.	\$15.00
100	Great Britain	R3160.01b	RL; small airmail envelope sent to USA; P.M.: Wembley, Middx. 16 NOV 1949; R.A.: Research Laboratories of the General Electric Company Ltd. Wembley; blood donors are urgently needed slogan cancel; Sc #248; LKU	\$5.00
101	Hungary	----	Circular hole punched into 4 different stamps on European Sized cover; P.M.: 13 March 1998; Kosd pmk; R.A.: Lloyd & Co., Gegr, 1997 in KOSD.	\$5.00

Nominating Committees Announced

Nominations close at midnight May 31, 2021

Nominees for three of the Club's Executive Board positions are to be voted on at the Club's annual Convention, plus the recipients of the Club's two awards for this year are to be nominated and named by the respective committees named below.

The **Executive Board Nominating Committee** to identify candidates for the Club's positions of Vice-President (currently Dave Smith), Treasurer (currently Dan Baugher), and Director-at-Large (currently Susan Kolze), is composed of: **Steve Endicott** Chair (contact (see p. 22 Immediate Past Full-Term Officer on p. 22), **Dan Baugher** (see p. 22 Treasurer), **Duane Spidle** (13426 Devan Lee Drive East, Jacksonville, FL 32226-5883 or duane.spidle@gmail.com). Nominations should be made only of qualified persons who have agreed to serve if elected. To nominate someone or to self-nominate contact any of the members of the Committee.

The **Hallock Card Award Nominating Committee** to accept nominees and determine the winner of the Club's annual award for outstanding service to the Club is composed of: **Paul Mistretta** Chair (see Editor on p.22),

Bob Combs (PO Box 220, Tome, NM or stampmgr@hubwest.com), and **Jerry Hejduk** (P.O. Box 459, Altoona, FL 32702-0459 or flprepers@gmail.com). Members are requested to nominate, *in writing with supporting evidence*, one of their colleagues who they think is deserving of this award for 2018. Consider the questions: Who has made significant long-term contribution(s) to our Club? Why do you think so?

The **Floyd Walker Award Committee** to accept nominees and determine the winner of the Club's annual award for outstanding scholarly research and writing on the subject of perfins is composed of: **John Matthews**, Chair (164 Dumas St. McKellar, A. C. T., Australia 2617 or john.matthews@canberra.edu.au), **Joe Coulbourne**, (1532 Lakeview Pkwy, Locust Grove, VA 22508-5318 or josephc427@aol.com), **Clark Buchi** (816 High Point Ridge Rd, Franklin, TN 37069-4767 or eclark8@yahoo.com.) Members are requested to nominate, *in writing with supporting evidence*, one of their colleagues who they think is deserving of this award for 2018. Consider the questions: Who has made the most significant research/writing contribution(s) to our Club this last year? Why do you think so?

Perfin Pattern O96 Further Explored

Mike Sterrett (#3888)

Oscar W. Storer was identified as the primary user of perfin pattern O96 (OW/S) in my article published on page 64 of the July/August 2015 issue of *The Perfins Bulletin*. The Anderson Chattel Loan Company (A.C.L. Company) was identified as a supplemental user. My research into Oscar W. Storer led me to a book titled *Year Book of the State of Indiana for the Year 1921*. In it, Oscar W. Storer is listed as a Licensee of the State of Indiana Loan and Credit Department for the Anderson Chattel Loan Company of Anderson; the Home Loan Company of

Muncie and New Castle; the National Loan Company of Connersville, Fort Wayne, Indianapolis, Kokomo, New Castle and Terre Haute; and the State Loan Company of Marion. Perfin pattern O96 could potentially exist on covers from any of these companies making them supplemental users.

I recently purchased the cover shown below from an eBay auction.



It was posted from Room 409 of the T. H. Trust Bldg. (Terre Haute Trust Building) in Terre Haute, IN in 1915. Six 2 cent stamps were used to pay the Special Delivery fee and each stamp contains perfin pattern O96. An advertisement in the *Terre Haute Tribune* dated Monday, May 14, 1917 gives the address of the National Loan Company as 409 Trust Bldg. Terre Haute, Ind. This confirms the National Loan Company of Terre Haute, IN as another supplemental user of perfin pattern O96. In researching the National Loan Company, I found another advertisement in the *Indianapolis News* of December 13, 1917 which listed the address of the National Loan Company of Indianapolis as 215 Board of Trade Bldg. This cover that I recently purchased was communication between two branch offices of the National Loan Company.

Figure at right: Terre Haute Trust Building, Terre Haute, IN.



The *Catalog of United States Perfins* lists perfin pattern O96 as being used in stamps issued from

1926 to 1938, with one confirmed postmark of Feb 14, 1933. This cover has cancellation dates of Dec

24, 1915 in 3 different locations on it and therefore moves the earliest known usage of perfin pattern O96 to Dec 24, 1915.

If anyone has a cover with perfin pattern O96 from any of the other locations previously listed I would appreciate receiving a scan of it. I can be reached at msterrett@ifp1.com.

Ed Note: A recent note from Steve Endicott relating to Mike's cover states: "It is clearly legit; the postmark extends the postmark period an entire decade earlier, to 1915. The stamps on the cover appear to be from the issue of 1914 - also a significant earlier time. And the information on the cover gives us an additional location - Terre Haute, IN. WOW!"

Perfins Club Loses a Valued Member

Steve Endicott (LM#2284)

We are saddened to report that Mr. Art Mongan, a long-time member of our Club (member #3443 – Life Member), passed away in October 2020. Art served as the U.S. Revenue Catalog Chair for 16 years, from 2004 through 2020. Art did extensive philatelic research and editorial work which resulted in the publication of the *U.S. Revenue Catalogs* - a three volume Catalog as described below, published in 2010. Art was working on a major editorial update of the Catalog at the time of his death.

U. S. Revs – Perfins; A Handbook of Perforated or Punched Initials, Numbers and/or Designs in

United States Revenues and Fiscal Documents, Arthur J. Mongan, Editor, Published by The Perfins Club, 2010, Copyright by The Perfins Club, 2010

Volume 1 – Transaction Revenues

Volume 2 – Commodities Revenues

Volume 3 – Fiscal Paper and Other

Art had an amazing collection of revenue stamps, with and without perfins. It is our understanding that three truckloads of his revenue collections (yes, three truckloads) are being sent to a philatelic auction company. His scholarship will be missed

The following Letter to the Editor is reprinted from the *American Philatelist* 135(1):14-15 [Jan 2021].

I wish to thank both the American Philatelic Society and Dave Smith for permission to reprint this article. The A.P.S. maintains an active and very informative website, <http://www.stamps.org/>. Those interested in studies of a variety of philatelic subjecta should visit this site for information regarding membership.

Recently a widow whose husband had recently passed contacted me to tell me to remove his name from my mailing list. When I asked her about her husband's specialty stamp collection, she told me a dealer had come by, purchased the other stamps and told her the specialty collection was worthless and to throw those stamps away. This she had done. Thirty years ago, he had shown me a small portion of his specialty collection and I would have gladly paid her \$300 just for that portion.

Please do not tell someone a collection is worthless. Please do not throw stamps away just because they are of no interest to you. If you do not want them, donate them. A good place which I recommend is "Stamps for the Wounded" P.O. Box 297 Dunn Landing, VA 22027. This is part of the Stamps for Wounded Veterans program whose mailings most of us have received.

David W. Smith
Trumansburg, NY

Clubmember Ad

Wanted: U. S. on approval; Prexies, Defense (Sc#899,900 & 901), Victory (Sc#905, 907 & 908) all position #1. Will pay your postage cost and return

any unneeded stamps. Francis Stunzi, 37 Smith St., Rouses Point, New York 12979.

Thanks Jerry!!

Executive Board of the Perfins Club

At the beginning of January the Club's leadership changed based on the elections held at last summer's virtual Convention. While we managed to thank Steve Endicott for his service to the Club, we didn't manage a "Thank You" to Jerry Hejduk on his retirement from the Club's Executive Board.

Anyone who has been to a Club Convention will know Jerry due to his dealing in perfins. Wearing his dealers hat he greeted all and shared his extensive knowledge with anyone needing help.

It is, however, his direct contributions to the Club which merit the thanks we extend. In 2007 Jerry became a Director-at-Large. While a Director he also was an Assistant Editor of the *Bulletin* for Ken Masters and also Publicity and Membership Chair.

From 2012-2014 Jerry was Club President. For several years he attended conventions as a Club ambassador keeping a presence at A.P.S. & other society shows. Since his presidency, Jerry held a position on the Club's Executive Board as Immediate Past President and then as Immediate Past Full-Term Officer.

Altogether, always helpful and involved, Jerry has been a strong voice in the operation of the Club for the past 12 years. His levelheadedness and helpfulness will be missed from the Club's operations.

Again, from all Perfins Club Members,
THANK YOU JERRY!

Famous American Checklist Released

Steve Endicott (#2284)

I have recently completed a checklist of the perfin patterns found in stamps of the United States' Famous Americans series of the early 1940s. This listing includes 2,060 patterns in a set of lists organized by category (Composers, Musicians, Artists, etc.) and value of stamp. The listing is

presented in four tabular columns per page and runs just longer than ten pages. [Editor: Needless to say this is a huge improvement on the listing I was able to compile for the Encyclopedia which listing it necessarily supersedes.] An example of the format is shown immediately below:

AUTHORS	1c	2c	3c	5c	10c	POETS	1c	2c	3c	5c	10c	EDUCATORS	1c	2c	3c	5c	10c..
I090	E	x		x		J024	E		x			E		x			x ..
I091-7	D+		x	x	x	H025	C		x			E	x				..

This new checklist is available as a free download from the Club's website (Publications For Sale) or

printed from the Club's Publication Chair (Steve Sherman [see p.22]) for \$3.00.

Clubmember Ad

For Sale: 1940 Famous Americans series - 500 perfins, no duplication, rated C+ and lower, some faults. Contact Steve Endicott (see p.22) for details.

Early Alert

It's not too soon to pay your dues for the July 1, 2021 -> June 30, 2022 fiscal year.

Earlier payment makes John Hart's job a lot easier! So, let's go ahead now while you are thinking about it! See last page for information about dues.

Cutler's Finds

Doug Cutler (LM# 126)

Over the past several months Doug has apparently been going through an extensive accumulation of covers with perfined stamps. Periodically over that time he has sent notifications of new finds including new user identifications, new locations of use for previously identified user's patterns, and earlier or later dates of use than are recorded in the *U. S. Catalog*.

Below are presented many of these new discoveries. New user IDs are presented as cover strips while new locations are presented in text without illustration. All items shown below have been submitted to both the U.S. Catalog Editor, for inclusion in upcoming A&C pages, and the Club's Cover Sales Manager, for inclusion as appropriate on the Club's website page which includes confirming covers.

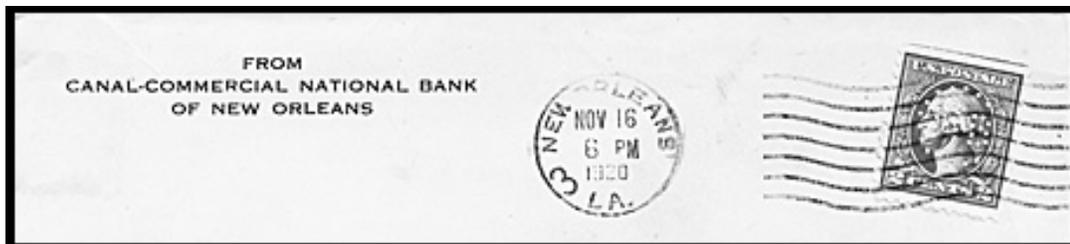
New User Identifications



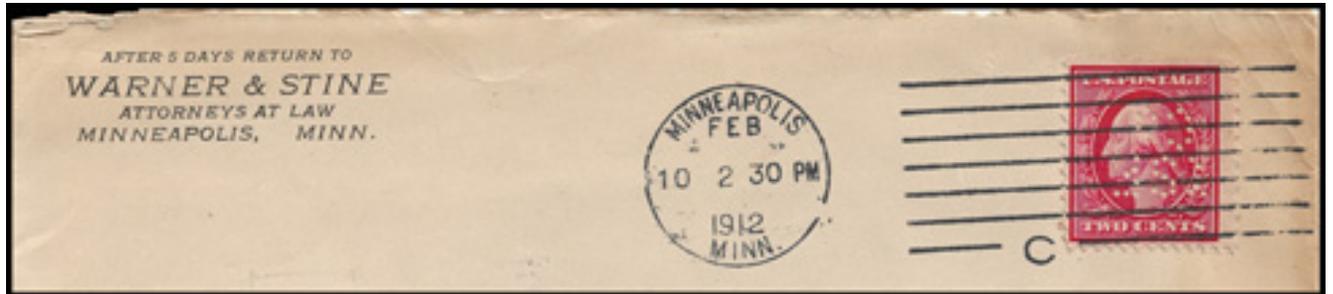
B109 - *Supplemental [or possibly primary] user* - Bach Fur Company, Chicago, IL



C011 - *New primary user?* Carnegie Steel Company is currently listed as primary user of pattern C011 while Cambria is listed as primary user of pattern C011.5. The patterns are basically the same (a cross section of a railroad rail) with the exception of the distant hole. Neither C011 nor C011.5 has a listing of a supplemental user. Thus, the suggestion that Cambria is the primary user of both.



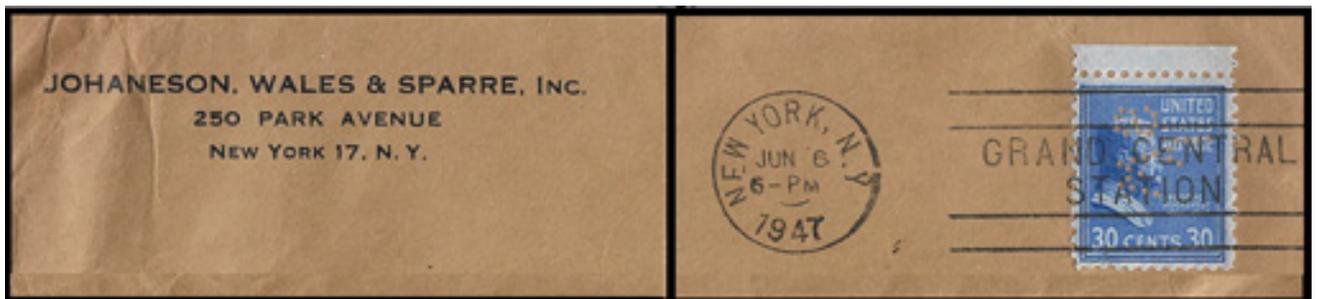
C224 - Confirming cover with slight User ID revision to - Canal-Commercial National Bank, New Orleans



1097 - Supplemental user - Warner & Stine, Minneapolis, MN



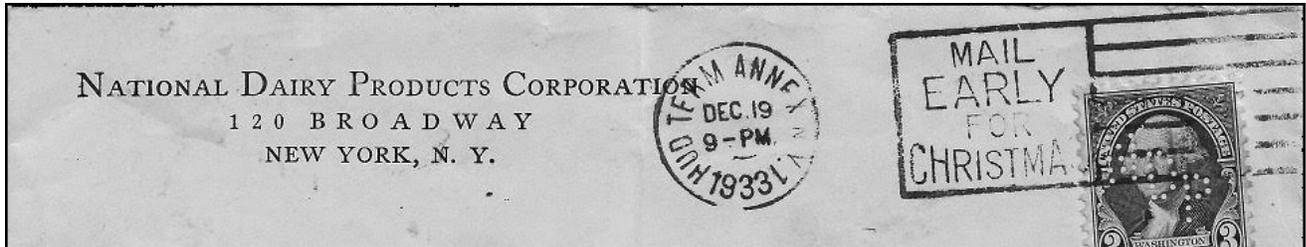
J013 - Supplemental User - Brecks' Real Estate Agency, Boston, MA



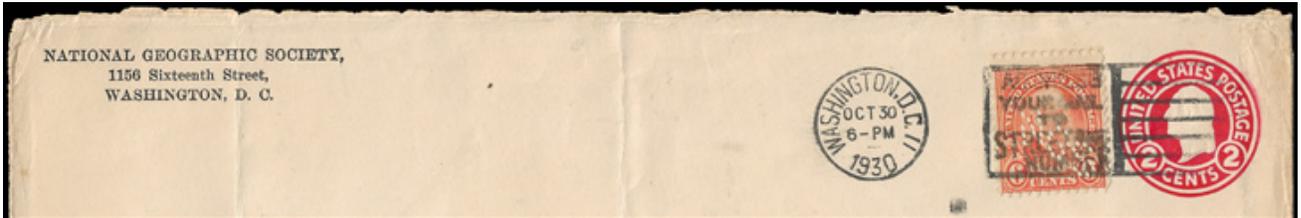
J169 - Confirmation cover possibly driving a reversal of primary and supplemental user names: Johaneson, Wales & Sparre, Inc., New York, NY



L074 - New ID - LaSalle Extension University, Chicago, IL



N061 - *Supplemental user correction* - Note: Corporation not Company



N90.5C - *New user ID* - National Geographic Society, Washington, DC

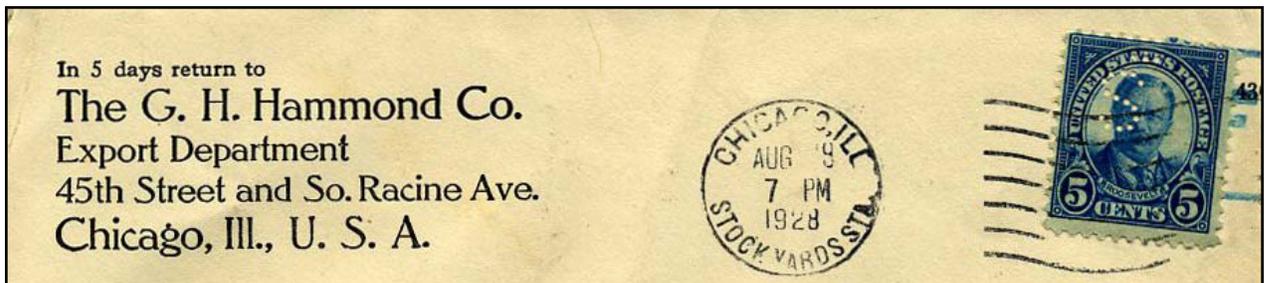


P127 - *Supplemental user* - Vail & Eldredge, General Agents

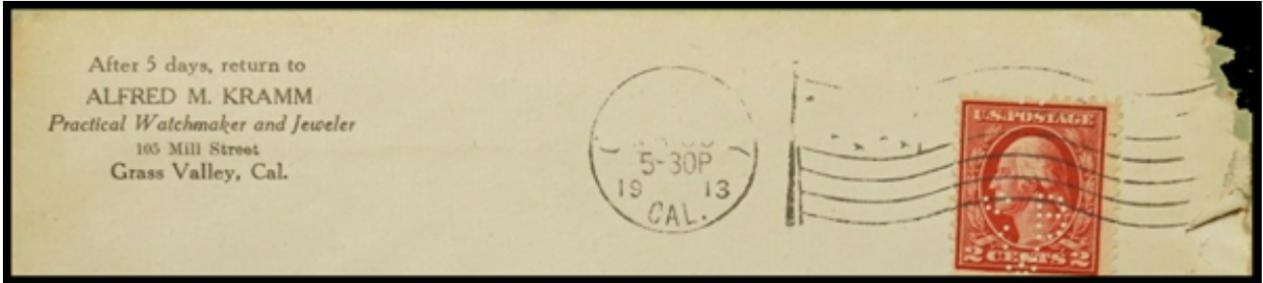
R013 - Supplemental use in mailing by Rapid Addressing (primary user) for The P. & M. Company



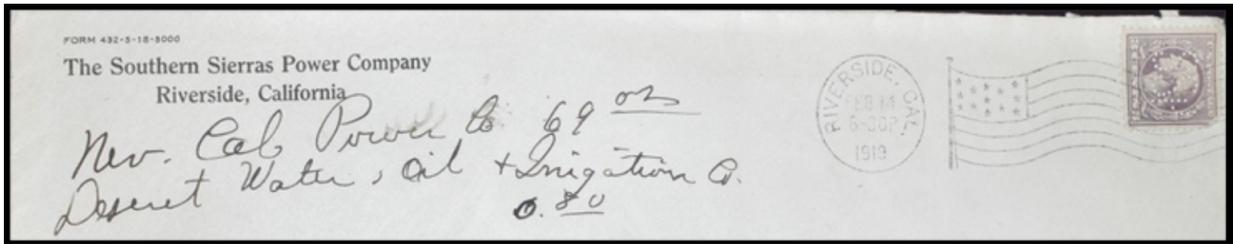
R018.5 - *Unusual confirming cover* - appears that a Rosenbaum Brothers envelope franked with stamps from the company's inventory was used by a person with an unreadable signature. While the user crossed out the company name and wrote his own name the linkage of the [R] pattern and Rosenbaum Brothers is reasonable proof of the identification of the primary user .



S002-63 - *Supplemental user* - the G. H. Hammond Co., Chicago, IL



S060 - *Supplemental user* - Alfred M Kramm - obverse has advertising “South Bend... World Famed... South Bend Watches... Timed Perfection” and illustration of the factory clearly tying this user to the primary user.



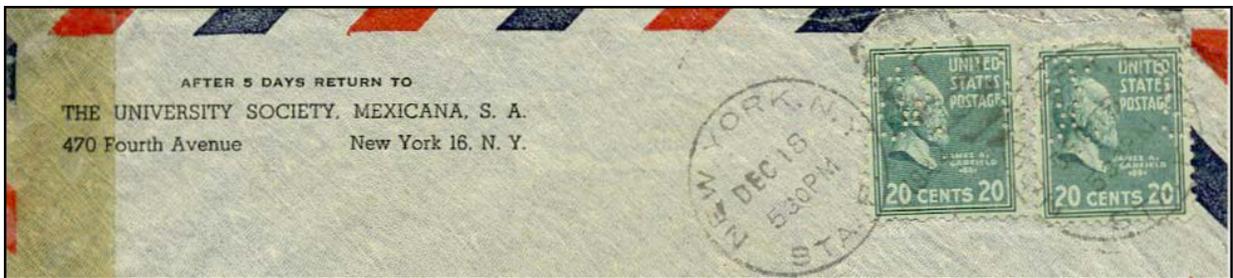
S269 - The Southern Sierra Power Company, Riverside, CA [manuscript IDs of Nevada California Power Company and Desert Water, Oil & Irrigation Company appear to be recipient’s proration of the bill - may reflect related companies but not supplemental users.]



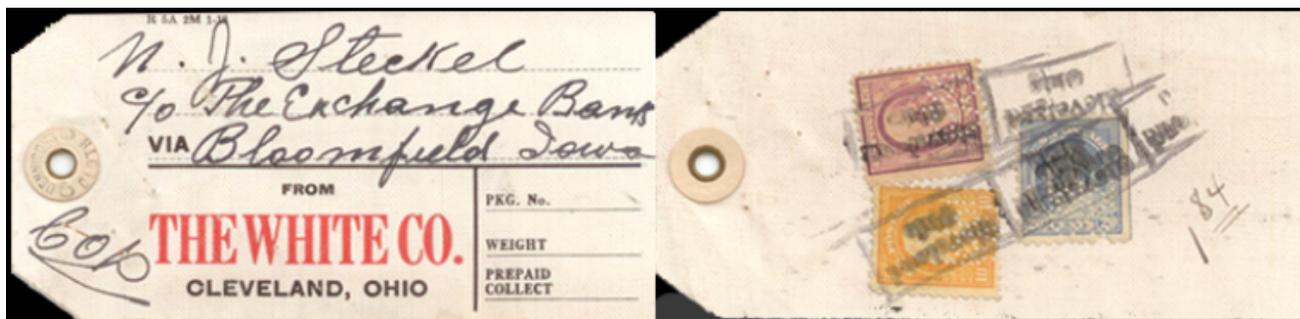
S293 - *Supplemental user* - Sun Pipe Line Company, Beaumont, TX [mailed Snyder, TX]



U048 - *Supplemental user* - 1st National Bank, Trenton, NJ



U049 - *Supplemental user* - The University Society Mexicana, S. A., New York, NY



W060 - Supplemental user - The White Company, Cleveland, OH



W149 - Toledo Stamp Company, Toledo, OH, backstamped Rochester, NY Oct 29, 1908 - [?Supplemental WO/&S not a good fit]

New locations of use

A056.6 - Kansas City, MO
 A235 - Los Angeles, CA
 C044 - Tyler, TX
 G091 - El Paso, TX

J041 - Conshohocken, PA
 N204A - Jersey City, NJ
 S155 - Covington, KY
 S233 - St. Louis, MO

W140 - Colton, WA
 W199-19 - Omaha, NE
 W199-19 - Hutchison, KS

Use prior to the reported EKU or new, single date of use

A056.6 - Nov 9, 1918
 A102.1 - Jan 4, 1910
 A235 - Jan 16, 1942
 B042 - Dec 23, 1916 -backstamp
 C044 - Oct 1, 1944
 C081 - Oct 4, 1910
 C141 - Apr 26, 1927
 C141.5 - Sep 28, 1923
 C224 - Nov 16, 1920
 C334 - Nov 8, 1944
 D067 - Feb. 15, 1941
 D101 - May 13, 1927

E092 - Sep 14, 1910
 G068 - Dec 09, 1908
 G091 - Jul 14, 1909
 H020 - Feb 19, 1912
 I087 - Jan 20, 1909
 I107 - Sep 5, 1908
 J082 - Dec 13, 1910
 J108.5 - Nov 10, 1915
 J109 - Nov 23, 1912
 J181 - Jun 17, 1929
 K027 - May 21, 1934
 L074 - Jun 16, 1945

M046 - Nov 20, 1909
 M183 - Mar 17, 1920 -backstamp
 N061 - Dec 19, 1933
 N204A - May ??, 1928
 O004 - Oct 18, 1910
 P016 - Nov 10, 1915
 P059 - Oct 21, 1933
 S042 - Aug 30, 1909
 S195-09.5 - Apr 9, 1912
 U078 - Jan 13, 1912
 W012 - Dec 31, 1908

Use after the reported LKU

B165 - Apr 9, 1919
C037 - Mar 9, 1912
C324 - Feb 5, 1918
C347 - Mar 21, 1914
D104 - Apr 16, 1940
D153 - Nov 16, 1952
F227 - Sep 16, 1929

G097 - May 4, 1931
I043.7C-09 - Mar 31, 1937
I043.7G-18 - Apr 12, 1940
J169 - Aug 6, 1948
L005 - Jul 30, 1947
L140 - 1914*
M001 - Mar 4, 1943

M129 - Mar 20 1918
N113Cc-00 - May 5, 1920
P035 - Dec 13, 1918
S014 - Jan 21, 1936
S233 - Sep 29, 1917
S293 - May 14, 1952

* L140 - LKU is based on a cancel with only a year (no day or date), was used on Jan 2, 2014 (or later) based on enclosure.

Perfins in Recent Literature

Paul Mistretta (LM#111)

Not previously mentioned are several perfin related Journal issues and two articles from the general philatelic literature. More accurately these items are those I have in my literature collection and are definitely not even a weak attempt to review all that has been published since I last reviewed perfin related material found in other than the *Bulletin*. So, here goes a limited review of recent literature.

The BNA Perforator [vol. 41 Number 3]- Issued in September 2020 this issue of the BNA Perfin Study Group's newsletter includes a number of interesting articles and notes (including two by Perfins Club member Bob Szymanski.) First Bob presented a brief discussion of the valuation of perfins, while in the second he discusses a copy of an apparent Canada C27 (NS/C) which raises a real question about the current vs. historical listing of US pattern N148 and the identity of the user. Also included was a table of information unintentionally not included in an article from the previous issue of the *Perforator*; a new LKU cover for Canada C13; and, about 4 A&C pages by Jon Johnson and Gary Thomasson.

South Pacific Perfin Bulletin - No. 130 July 2020. This issue includes several major articles: first a very interesting article on New Zealand Railway Charges stamps; another article which presents evidence for the 6-die perforator for the first OS issue of Tasmania; one dealing with the 2nd head VG perfins; and an article on the Q patterns of Australia. Also included are a variety of shorter items including business matters and other brief notes on perfins.

South Pacific Perfin Bulletin - No. 131, October 2020. Feature articles include discussions of the Type A OSNSW pattern; the Type C GNSW pattern; the Type F OS pattern and the 2nd head VG pattern. Also

published are two proving covers. The SPPB is generally well illustrated with both pictures of the stamps being discussed and by graphics which document some extremely detailed information about the patterns being discussed.

Texas Precancels for July 2020 includes articles on Dallas, Texas handstamp L-16 and additions to the ongoing "About Texas Counties" picture and text documentation of Texas counties.

Clubmember Robert Martin continues his monthly production of *The PhilateliKid*, a newsletter aimed to "Stamp Collecting Clubs for Kids". His last three issues include a brief review of "Topical Adventures", a 41-question quiz for the reader (answered in the next issue) and a stay safe indoors note suggesting stamp collecting as a good indoor activity to help pass time (primary discussion here is the difference between a postmark and a cancellation). This newsletter gives a good introduction to stamp collecting for kids and even novice adults.

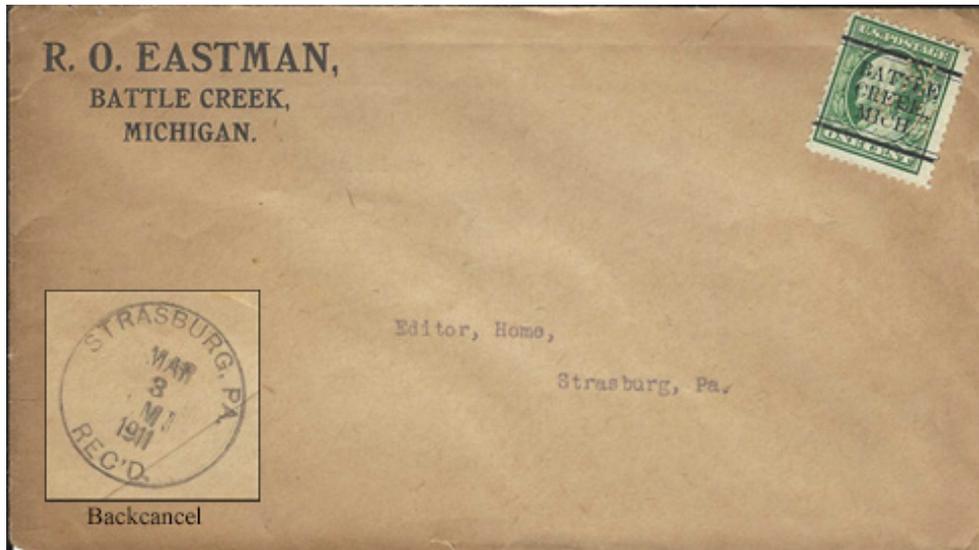
Two recent articles in *The American Stamp Collector & Dealer* were dedicated to perfins. Ronald E. Leshner discussed "Perfins on revenue stamps as illustrated on Future Delivery stamps" in the August 2020 issue (2020[08]:46, 48 & 51). The title covers the contents of the article which is well illustrated to show both several rev-perfs and also several brokerage sales confirmation slips which document the user of the stamps. And, Captain Tim Healy ("Dear Captain Tim") in a column titled "It's all about holes" briefly discusses the "I" pattern of the State of Illinois (identified tentatively as pattern I000.5). From this he gives a very brief history of perfins. Interesting, if brief.

R.O Eastman Cover with a W117 Preper from Battle Creek, MI

Dan Baugher (#3825)

I recently won a cover from Jim Mehrer's cover auction. I was interested in this cover for a few reasons. First, there are not a whole lot of covers with precancelled perfins on them. This one has a 1908 1¢ Franklin, with

a W117 (W/KK) perfin and a Type L-2 E precancel. The perfin is for the Kellogg Company of Battle Creek, MI, but the return address is for R.O. Eastman. The cover is back-cancelled 3 Mar. 1911.



Not sure how Mr. Eastman fit into the Kellogg Company, so I tried to search Mr. Eastman with no luck. I went to the expert for all things Battle Creek, MI (only because he lives there), Steve Sherman, the Perfin Club Publications chair for help. I think he was a long-lost relative of the Kellogg family (just kidding) and knew he could help. Here is what he found...

R O Eastman, sometime around 1911, became the manager of the Advertising Department of the Kellogg Toasted Corn Flake Company. He appears to be a founding member of Association of National Advertising Managers (became Association of National Advertisers in 1914). He held at least the post of vice president and was on the board of directors of the association. This information is from a Google Books entry for the *Judicious Advertising* publication, Vol. XII, No. 12, December 1914, page 50.

In Vol. 12, No. 11, page 111, there is an article written by Mr. Eastman called "A Square Deal in Advertising", subtitled Principles of the "Kellogg Square Deal". There is also a short mention in *The Americans: The Democratic Experience* on page 150. This is a fairly recent book.

In the Annual Report of the Commissioner of Patents, 1909, there is an entry for what appears to be Patent #69,728, June 30, for "Antitoxic Ferments and Remedies for Diseases Caused by Intestinal auto-Intoxication" whatever that means. (Patent Gaz. Vol 134, page 2241.)

He started his own agency sometime in 1916 or 1917 according to some of these articles, so we might assume he was working for Kellogg's from at least the 1909 patent until 1917 or so.

In the magazine *Printers Ink* there is an entry for the obituary of a famous advertising person and R O Eastman is the author. This is in the 1948 issue, Vol. 223, April-June, suggesting that he

was alive in 1948 at least. I have not been able to track down his birth or death or even what the R. O. stands for.

Treasurer's Report – 2020

Dan Baugher (#3825)

Here is the financial status of The Perfins Club.

The total financial assets for the Club are \$106,358 up slightly (0.5%) from December 2019. The Club auctions, catalogs and covers reported increases for the year. The CD's are earning higher interest rates.

We have four reserve categories: life memberships, escrow for member's personal credit accounts, self-

insurance transit fund, and donations reserved for special projects. After subtracting for these, the Club has a remaining operational balance of \$36,068, which would cover about 2 to 3 year's expenses.

We look forward to seeing you at the National Convention in Marlborough, MA this summer.

Perfins Club Balance Sheet for 2020

Income	2019	2020	Assets		
Dues	\$6,028	\$5,055	Checking Account	\$25,850	\$24,482
Club Circuit Approval	\$246	\$299	CDs	\$73,229	\$74,484
Club Auction	\$815	\$2,659	Approval Account	\$5,071	\$5,210
Club Catalog	\$2,177	\$3,006	Paypal Account	\$1,694	\$2,182
Club Cover	\$172	\$1,347			
Interest (BofA and CDs)	\$913	\$1,257	Total assets	\$105,843	\$106,358
Club Transit Insurance	\$0	\$0			
Donations	\$376	\$194	Liabilities and Reserves		
			Liabilities	\$0	\$0
Total Income	\$10,726	\$13,816	Reserves		
Expenses			Life Memberships	\$34,400	\$31,500
Bulletin - printing-mailing	-\$7,807	-\$7822	Donations (general)	\$31,446	\$31,640
Club Circuit Approval	-\$572	-\$136	Floyd Walker Memorial		
Club Auction	-\$752	-\$2,020	Fund	\$2,177	\$2,087
Club Catalog	-\$10	-\$1,434	Escrow for Members	\$311	\$399
Club Cover	-\$133	-\$508	Self-Insurance - Transit	\$4,869	\$4,664
Sunshine	-\$0	-\$0	Operating Fund	\$32,641	\$36,068
Officers	-\$231	-\$23			
Conventions/Promo & web site	-\$212	-\$430	Total Liabilities & Reserves	\$105,843	\$106,358
Paypal expense	-\$74	-\$81			
Insur. Premium & CTI Claims	-\$639	-\$847			
Total Expense	-\$10,430	-\$13,302			

Note: Totals for Income and Expense are each \$1 off from the sum numbers shown due to rounding of unshown pennies in the income and costs reported.

Revenue Catalog Chair Needed

With the passing of Art Mongan the Club has a need for a member to step up and volunteer as U.S. Revenue Chair. Quite a few members can help; but, we need a volunteer to lead the effort. If interested, please contact Bob Hodges (see P.22).

Secretary's Report

New Members:

Phillip Reynolds #4264
4015 Sapling Way
Triangle, VA 22172-2052
email: reynoldspil@hotmail.com
Interests: US & Germany

David Clayton #4265
PO Box 733
Magna, VT 84044-0733
email:
lincolncntcollector@gmail.com
Interests: US Revenues

Mike Girard #4266
54 Patriots Way
Raymond, NH 03077-1287
email: glrardmn1099@comcast.net
Interests: US
Washington/Franklins

Richard Bolser Sr. #4267
1150 Lee Road 250
Salem, AL 36874-1373
email: none
Interests: USA

Closed album

Melvin Getlan #4068 (late info shows Marvin passed 1/14/2020)

Updated info:

David Ripley #3420
email: wdrip3@gmail.com

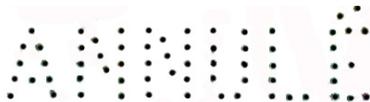
Current membership:
435

Another Country for the World Catalog??

Paul Mistretta (LM 111)



Noted in a listing of perfins for sale (since sold) was this souvenir sheet from Upper Volta (stamp is Sc#68; sheet is Mi# Bl.82B[no Sc# for SS]; issue 6/15/1984) perforated "ANNULÉ" (= cancelled). A first from Upper Volta. More on ANNULÉ punches next issue.



ADVERTISEMENTS

are published without charge for members on a space-available basis. Members are entitled to one free ad per year. Additional ads will be accepted at the following rates: one insertion at 10¢ per word (do not count membership number and heading); three consecutive insertions of the same ad at 20¢ per word; six insertions of the same ad at 40¢ per word. Paid ads relating to perfins are accepted from non-members. Non-member rates are 15¢ per word for a single insertion, 30¢ per word for three consecutive insertions, and 60¢ per word for six consecutive insertions of the same ad. Neither the Perfins Club nor the editor accepts responsibility for the validity of the advertisements. Payment for the ads should be made payable to 'The Perfins Club' and sent to the editor with the request for insertion

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The Perfins Bulletin
6500 Upper Applegate Road
Jacksonville, OR 97530-9314

Upcoming Events of Interest

March 20, 2021 - Texas Precancel Club Spring Meeting - St. Mary Catholic Church, Room 207, 603 Church Ave., College Station, TX, 9:00 a.m. - 5:00 p.m.

June 4-5, 2021 - New England Precancel Club Meeting - Marriott Courtyard, 3 Eagle Rd., Danbury, CT [Exit 8 off I-84], Friday 9 a.m. to 9 p.m., Saturday 9 a.m. - 3 p.m.

August 23-28, 2021 - PSS/ Perfin Club Convention – Marlborough, MA: Best Western Royal Plaza Hotel. More later.

November 5-6, 2021- New England Precancel Club Meeting - Marriott Courtyard, 3 Eagle Road, Danbury, CT, Exit 8 off I-84, Friday 9AM to 9PM, Saturday 9AM to 3 PM

Annual Dues ARE DUE by June 30, 2021

Your dues for the 2021-22 fiscal year are payable by June 30, 2020 to the Secretary - see p.42 for address.

Fees	U.S. addresses	Other addresses
First-time new members	\$0	\$0
Annual Dues	US\$15	US\$15
First Class Mail	US\$7	US\$15 Canada US\$20 Other Countries

Life memberships are available as shown below. Please contact John Hart if interested.

54 or less	US\$375	Life membership includes <i>The Perfins Bulletin</i> delivered via U.S. Standard Rate to United States addresses and via electronic delivery to addresses outside the United States.
55 through 69	US\$300	
70 or older	US\$225	

Payment accepted by check US\$ or Paypal at: perfin@charter.net

The Perfins Bulletin is published bi-monthly.

Postmaster: Please send address changes to The Perfins Club, Inc., 6500 Upper Applegate Rd., Jacksonville, OR 97530-9314